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CONSULTING

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ESTIMATED MARKET SIZE FOR CONSULTING SERVICES IN PAKISTAN



Estimate of Market Size for Consulting Services

Top 10 Bilateral and Multilateral Agencies Contributing Funds to GoP

#	Donor	Funds Given in Last 5 Years (USD in Millions)					Total Funding (USD in millions)
		2023-24	2022-23	2021-22	2020-21	2019-20	
1	The World Bank	2,305	1,288	3,696	2,421	1,876	11,586
2	USAID	446	47	235	287	345	1,359
3	ADB	1,600	2,695	2,378	1,780	2,700	11,153
4	IMF	x	x	x	x	x	6,500
5	European Union	109	109	109	109	109	544
6	China	x	x	x	x	x	70,300
7	Germany (GIZ and BMZ)	178	150	150	150	49	677
8	UK	53	74	164	256	390	937
9	Japan (JICA)	34	15	39	37	27	152
10	Saudi Arabia	2,000	x	3,401	x	1,000	6,401
TOTAL (in USD Millions)		6,724	4,378	10,171	5,040	6,496	109,608

- While there are many other agencies contributing funds, but these 10 represent about 80% of the funding available to GoP.
- 5% to 10% of this amount is generally earmarked for consulting services under “Technical Assistance” head for projects approved by the Government or the international funding Agencies.

Opportunities for Growth in the Development Sector in Pakistan

#	Sectors Supported in Pakistan	Funds to be Given in Next 3 Years (USD in Millions)			Total Funding (USD in Millions)	Funding Agencies Universe by Sectors
		2024-25	2025-26	2026-27		
1	Health	500	520	540	1,560	1. Agriculture, Natural Resources and Rural Development 2. Education 3. Energy 4. Finance 5. Health 6. Industry and Trade 7. Information and Communication Technology (including Pakistan) 8. Multisector 9. Public Sector Management 10. Transport 11. Water and Other Urban Infrastructure and Services
2	Education	400	420	440	1,260	
3	Infrastructure	1,000	1,050	1,100	3,150	
4	Governance	300	320	340	960	
5	Agriculture	200	220	240	660	
6	Energy	700	720	740	2,160	
7	Social Protection	250	260	270	780	
8	Water & Climate Resilience	150	160	170	480	
9	Disaster Management	200	210	220	630	
10	Economic Reforms	600	620	640	1,860	
TOTAL (In USD, millions)		4,300	4,500	4,700	13,500	



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